

### Performance History

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

|                       |              |                     | Asset Class Returns | Additional Indexes |
|-----------------------|--------------|---------------------|---------------------|--------------------|
|                       | End Value    | <b>Total Return</b> | EQUITIES            | S&P 500 Composite  |
| Monthly               |              |                     |                     |                    |
| October 2019          | 2,965,779.22 | 2.44%               | 2.56%               | 2.17%              |
| September 2019        | 2,904,818.24 | 2.50%               | 2.46%               | 1.87%              |
| August 2019           | 2,834,029.90 | (4.60%)             | (4.64%)             | (1.58%)            |
| July 2019             | 2,970,660.27 | 2.02%               | 2.15%               | 1.44%              |
| June 2019             | 2,920,433.42 | 9.31%               | 9.37%               | 7.05%              |
| May 2019              | 2,671,738.31 | (8.07%)             | (8.19%)             | (6.35%)            |
| April 2019            | 2,906,330.17 | 5.58%               | 5.77%               | 4.05%              |
| March 2019            | 2,762,987.13 | 1.58%               | 1.60%               | 1.94%              |
| February 2019         | 2,720,090.34 | 1.89%               | 1.93%               | 3.21%              |
| January 2019          | 2,669,609.93 | 9.90%               | 10.21%              | 8.01%              |
| December 2018         | 2,437,500.37 | (9.20%)             | (9.44%)             | (9.03%)            |
| November 2018         | 2,684,123.25 | 0.18%               | 0.15%               | 2.04%              |
| Monthly Total         |              |                     |                     |                    |
| Quarterly             |              |                     |                     |                    |
| Fourth Quarter 2019 * | 2,965,779.22 | 2.44%               | 2.56%               | 2.17%              |
| Third Quarter 2019    | 2,904,818.24 | (0.24%)             | (0.19%)             | 1.70%              |
| Second Quarter 2019   | 2,920,433.42 | 6.09%               | 6.21%               | 4.30%              |
| First Quarter 2019    | 2,762,987.13 | 13.74%              | 14.13%              | 13.65%             |
| Fourth Quarter 2018   | 2,437,500.37 | (17.11%)            | (17.46%)            | (13.52%)           |
| Quarterly Total       |              |                     |                     |                    |
| Annual                |              |                     |                     |                    |
| 2019 *                | 2,965,779.22 | 23.31%              | 24.08%              | 23.16%             |
| 2018                  | 2,437,500.37 | (9.31%)             | (8.42%)             | (4.38%)            |
| 2017                  | 3,175,469.68 | 14.42%              | 15.84%              | 21.83%             |
|                       |              |                     |                     |                    |

This performance summary has been prepared by the Golub Group. If you have a closed account that is included in your household, the total line will include the performance for that account(s). Although we make every effort to verify all information presented, we do not guarantee the accuracy of information presented herein. This summary is un-audited and has not been prepared in accordance with GIPS. All opinions presented herein are strictly that of the Golub Group. You should not construe any implied or express conclusions presented in this summary as a promise of future return. Past performance is not a guarantee of a future result. All returns presented are net of fees charged to your account and include reinvested dividends.

General market data quoted herein has been obtained from reliable sources but we do not guarantee its accuracy. Please contact us as soon as practical should you have questions about this performance appraisal.



### Performance History

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

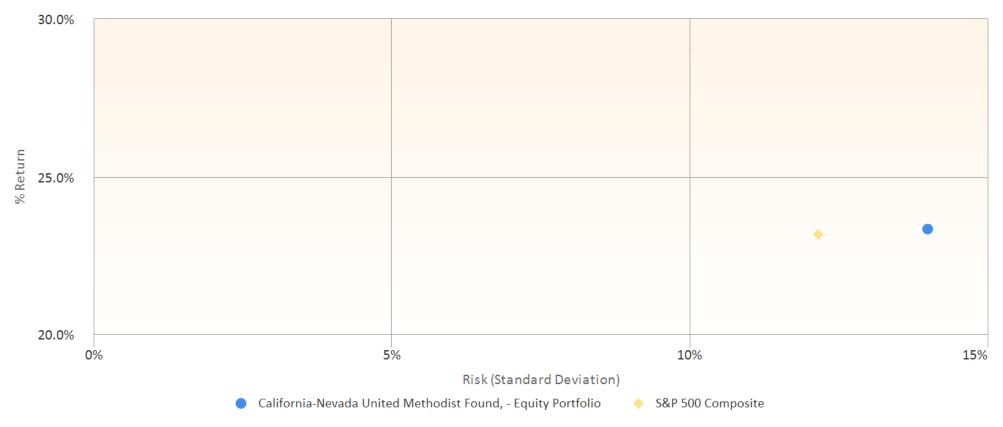
|        |              |              | Asset Class Returns | Additional Indexes |
|--------|--------------|--------------|---------------------|--------------------|
|        | End Value    | Total Return | EQUITIES            | S&P 500 Composite  |
| Annual |              |              |                     |                    |
| 2016   | 3,584,745.61 | 13.12%       | 15.21%              | 11.96%             |
| 2015   | 3,635,519.09 | 2.19%        | 2.54%               | 1.38%              |
| 2014   | 3,690,584.64 | 11.52%       | 12.78%              | 13.69%             |
| 2013   | 5,544,632.30 | 31.78%       | 34.08%              | 32.39%             |
| 2012   | 4,350,211.23 | 14.73%       | 16.41%              | 16.00%             |
| 2011   | 3,826,920.27 | 1.74%        | 2.61%               | 2.11%              |
| 2010   | 5,088,050.75 | 10.50%       | 11.73%              | 15.06%             |
| 2009   | 4,776,947.47 | 21.07%       | 20.89%              | 26.46%             |
| 2008 * | 3,820,138.00 | (26.95%)     | (27.27%)            | (27.45%)           |

**Annual Total** 

<sup>\*</sup> Partial period return Returns are cumulative.







Year to Date Risk vs. Return

#### **Risk Measurements**

|            | Year to | Date              | Previou | s Year            |
|------------|---------|-------------------|---------|-------------------|
|            | Account | S&P 500 Composite | Account | S&P 500 Composite |
| Net Return | 23.31%  | 23.16%            | (9.31%) | (4.38%)           |

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### Account Analytics

#### **Relative Statistics**

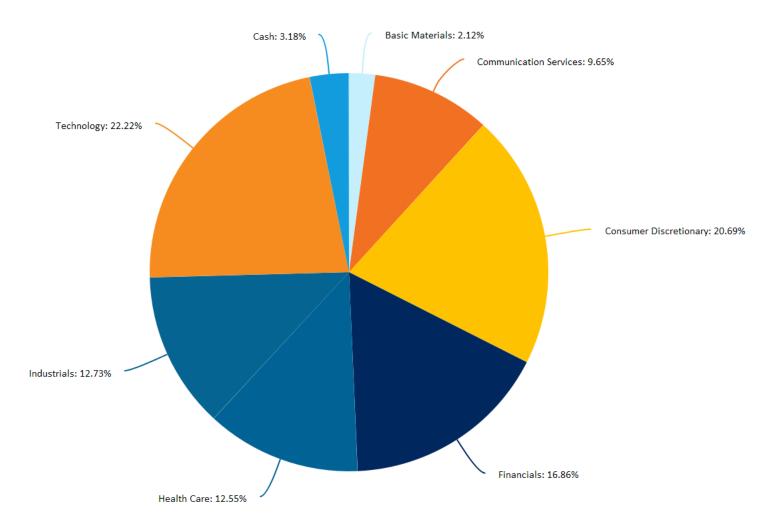
| Relative Statistics |                   |                   |
|---------------------|-------------------|-------------------|
|                     | Year to Date      | Previous Year     |
|                     | S&P 500 Composite | S&P 500 Composite |
| Beta                | 1.10              | 0.98              |

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### **Asset Allocation**

# California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)





### Holdings

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

| Quantity Symbol        | Description                  | Price    | Value      | Weight | Annual<br>Income | Current<br>Yield | Cost Basis |
|------------------------|------------------------------|----------|------------|--------|------------------|------------------|------------|
| Basic Materials        |                              |          |            |        |                  |                  |            |
| 7,390.00 OI            | OWENS ILLINOIS INC NEW       | 8.50     | 62,815.00  | 2.12%  | 1,478.00         | 2.35%            | 157,216.97 |
| Communication Services |                              |          |            |        |                  |                  |            |
| 114.00 GOOGL           | ALPHABET INC. CLASS A        | 1,258.80 | 143,503.20 | 4.84%  | 0.00             | 0.00%            | 45,444.80  |
| 745.00 FB              | FACEBOOK INC CLASS A         | 191.65   | 142,779.25 | 4.81%  | 0.00             | 0.00%            | 130,634.57 |
|                        | Communication Services Total |          | 286,282.45 | 9.65%  | 0.00             | 0.00%            | 176,079.37 |
| Consumer Discretionary |                              |          |            |        |                  |                  |            |
| 64.00 BKNG             | BOOKING HOLDINGS, INC.       | 2,048.77 | 131,121.28 | 4.42%  | 0.00             | 0.00%            | 117,101.42 |
| 765.00 EXPE            | EXPEDIA INC CL A             | 136.66   | 104,544.90 | 3.53%  | 1,040.40         | 1.00%            | 91,542.67  |
| 3,600.00 FOXA          | FOX CORP CL A                | 32.04    | 115,344.00 | 3.89%  | 1,656.00         | 1.44%            | 126,714.04 |
| 625.00 LOW             | LOWES COMPANIES INC          | 111.61   | 69,756.25  | 2.35%  | 1,375.00         | 1.97%            | 58,102.58  |
| 320.00 ULTA            | ULTA SALON COSM & FRAG       | 233.15   | 74,608.00  | 2.52%  | 0.00             | 0.00%            | 74,737.43  |
| 910.00 DIS             | WALT DISNEY CO (HOLDING C    | 129.92   | 118,227.20 | 3.99%  | 1,601.60         | 1.35%            | 103,893.52 |
|                        | Consumer Discretionary Total |          | 613,601.63 | 20.69% | 5,673.00         | 0.92%            | 572,091.66 |
| Financials             |                              |          |            |        |                  |                  |            |
| 2,220.00 BAC           | BANK OF AMER CORP            | 31.27    | 69,419.40  | 2.34%  | 1,598.40         | 2.30%            | 43,902.56  |
| 680.00 BRKB            | BERKSHIRE HATHAWAY CL B      | 212.58   | 144,554.40 | 4.87%  | 0.00             | 0.00%            | 112,338.49 |
| 145.00 BLK             | BLACKROCK INC                | 461.70   | 66,946.50  | 2.26%  | 1,914.00         | 2.86%            | 61,525.61  |
| 1,375.00 C             | CITIGROUP INC                | 71.86    | 98,807.50  | 3.33%  | 2,805.00         | 2.84%            | 61,377.24  |
| 2,330.00 WFC           | WELLS FARGO & CO NEW         | 51.63    | 120,297.90 | 4.06%  | 4,753.20         | 3.95%            | 110,140.92 |
|                        | Financials Total             |          | 500,025.70 | 16.86% | 11,070.60        | 2.21%            | 389,284.82 |
| Health Care            |                              |          |            |        |                  |                  |            |
| 815.00 AGN             | ALLERGAN INC                 | 176.11   | 143,529.65 | 4.84%  | 2,412.40         | 1.68%            | 132,065.88 |

You should be receiving monthly statements from your custodian. We urge you to compare both statements to ensure accurate reporting. Please let us know if you do not receive a separate statement from your custodian. There may be variances between the reports because of the timing in posting of dividends or interest. In addition, certain assets may be managed by The Golub Group but the assets may be held by the broker and/or custodian for retirement plans (e.g. 401(k), etc.); or employer securities (e.g. stock options); non-managed assets will not show up in this report. Please note that the annual income is an estimate based on projected dividends; actual amounts may vary. The Golub Group requests that Clients contact us in the event that they see any discrepancies or if they do not receive their statements from their custodians or have any questions.

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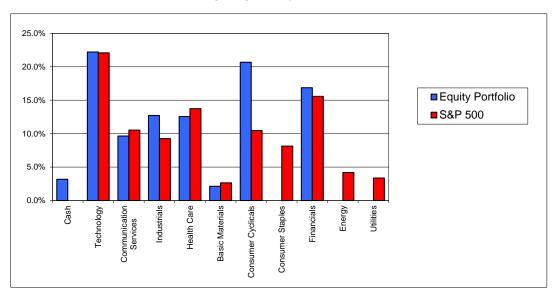
### Holdings

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

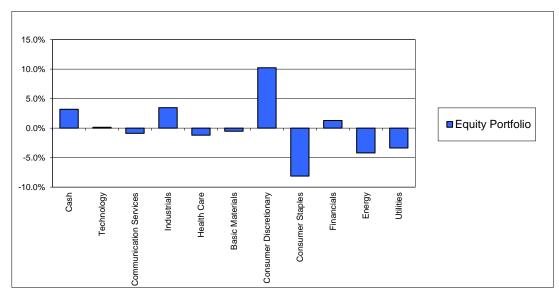
| Quantity Symbol | Description                  | Price  | Value        | Weight  | Annual<br>Income | Current<br>Yield | Cost Basis   |
|-----------------|------------------------------|--------|--------------|---------|------------------|------------------|--------------|
| Health Care     |                              |        |              |         |                  |                  |              |
| 810.00 LH       | LABORATORY CORP AMER HLDG    | 164.77 | 133,463.70   | 4.50%   | 0.00             | 0.00%            | 126,854.46   |
| 875.00 MDT      | MEDTRONIC INC                | 108.90 | 95,287.50    | 3.21%   | 1,890.00         | 1.98%            | 65,611.27    |
|                 | Health Care Total            |        | 372,280.85   | 12.55%  | 4,302.40         | 1.16%            | 324,531.61   |
| Industrials     |                              |        |              |         |                  |                  |              |
| 2,605.00 FLS    | FLOWSERVE CORP               | 48.84  | 127,228.20   | 4.29%   | 1,979.80         | 1.56%            | 108,948.84   |
| 7,242.00 GE     | GENERAL ELECTRIC CO          | 9.98   | 72,275.16    | 2.44%   | 289.68           | 0.40%            | 101,214.94   |
| 232.00 GWW      | GRAINGER W W INC             | 308.84 | 71,650.88    | 2.42%   | 1,336.32         | 1.87%            | 42,153.47    |
| 740.00 UTX      | UNITED TECHNOLOGIES CORP     | 143.58 | 106,249.20   | 3.58%   | 2,175.60         | 2.05%            | 70,098.98    |
|                 | Industrials Total            |        | 377,403.44   | 12.73%  | 5,781.40         | 1.53%            | 322,416.23   |
| Technology      |                              |        |              |         |                  |                  |              |
| 420.00 AAPL     | APPLE COMPUTER INC           | 248.76 | 104,479.20   | 3.52%   | 1,293.60         | 1.24%            | 57,290.72    |
| 2,250.00 CTSH   | COGNIZANT TECH SOLUTIONS CRP | 60.94  | 137,115.00   | 4.62%   | 1,800.00         | 1.31%            | 144,603.36   |
| 1,110.00 FISV   | FISERV INC                   | 106.14 | 117,815.40   | 3.97%   | 0.00             | 0.00%            | 65,128.19    |
| 250.00 MA       | MASTERCARD INC               | 276.81 | 69,202.50    | 2.33%   | 330.00           | 0.48%            | 53,309.70    |
| 765.00 MSFT     | MICROSOFT CORP               | 143.37 | 109,678.05   | 3.70%   | 1,560.60         | 1.42%            | 0.00         |
| 675.00 V        | VISA INC CL A                | 178.86 | 120,730.50   | 4.07%   | 810.00           | 0.67%            | 66,185.20    |
|                 | Technology Total             |        | 659,020.65   | 22.22%  | 5,794.20         | 0.88%            | 386,517.17   |
| Cash            |                              |        |              |         |                  |                  |              |
| CASH            | CASH                         |        | 24,349.50    | 0.82%   | 0.00             | 0.00%            | 24,349.50    |
| 70,000.00 SNVXX | Schwab Government Money      | 1.00   | 70,000.00    | 2.36%   | 1,587.18         | 2.27%            | 70,000.00    |
|                 | Cash Total                   |        | 94,349.50    | 3.18%   | 1,587.18         | 1.68%            | 94,349.50    |
|                 | Total                        |        | 2,965,779.22 | 100.00% | 35,686.78        | 1.20%            | 2,422,487.33 |

You should be receiving monthly statements from your custodian. We urge you to compare both statements to ensure accurate reporting. Please let us know if you do not receive a separate statement from your custodian. There may be variances between the reports because of the timing in posting of dividends or interest. In addition, certain assets may be managed by The Golub Group but the assets may be held by the broker and/or custodian for retirement plans (e.g. 401(k), etc.); or employer securities (e.g. stock options); non-managed assets will not show up in this report. Please note that the annual income is an estimate based on projected dividends; actual amounts may vary. The Golub Group requests that Clients contact us in the event that they see any discrepancies or if they do not receive their statements from their custodians or have any questions.

Sector Weighting: Equity Portfolio vs. S&P 500



Relative Sector Weighting: Equity Portfolio vs. S&P 500





### **Transactions**

# California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

From September 30, 2019 to October 31, 2019

| Trade Date | Settlement<br>Date | Activity | Description                     | Quantity  | Commission | Amount    |
|------------|--------------------|----------|---------------------------------|-----------|------------|-----------|
| 10/31/2019 | 11/04/2019         | Buy      | COGNIZANT TECH SOLUTIONS<br>CRP | 180.00    | 0.00       | 11,003.85 |
| 10/31/2019 | 11/04/2019         | Buy      | FISERV INC                      | 435.00    | 0.00       | 46,030.87 |
| 10/31/2019 | 11/04/2019         | Buy      | WALT DISNEY CO (HOLDING C       | 135.00    | 0.00       | 17,510.43 |
| 10/31/2019 | 11/04/2019         | Sell     | BERKSHIRE HATHAWAY CL B         | 65.00     | 0.00       | 13,789.28 |
|            |                    |          |                                 | 85.00     | 0.00       | 18,032.13 |
|            |                    |          |                                 | 90.00     | 0.00       | 19,092.84 |
|            |                    |          |                                 | 140.00    | 0.00       | 29,699.98 |
|            |                    |          |                                 | 380.00    | 0.00       | 80,614.23 |
| 10/31/2019 | 11/04/2019         | Sell     | FACEBOOK INC CLASS A            | 25.00     | 0.00       | 4,808.03  |
| 10/21/2019 | 10/22/2019         | Buy      | Schwab Government Money         | 70,000.00 | 0.00       | 70,000.00 |
| 10/14/2019 | 10/16/2019         | Buy      | FOX CORP CL A                   | 220.00    | 0.00       | 6,882.94  |
| 10/14/2019 | 10/16/2019         | Sell     | DEERE AND CO                    | 50.00     | 0.00       | 8,460.62  |
|            |                    |          |                                 | 50.00     | 0.00       | 8,460.62  |
|            |                    |          |                                 | 55.00     | 0.00       | 9,306.68  |
|            |                    |          |                                 | 120.00    | 0.00       | 20,305.49 |
|            |                    |          |                                 | 245.00    | 0.00       | 41,457.04 |
|            |                    |          |                                 | 520.00    | 0.00       | 87,990.45 |
| 10/03/2019 | 10/07/2019         | Buy      | BERKSHIRE HATHAWAY CL B         | 470.00    | 4.95       | 95,979.03 |
| 10/03/2019 | 10/07/2019         | Buy      | BLACKROCK INC                   | 30.00     | 4.95       | 12,545.88 |
| 10/03/2019 | 10/07/2019         | Buy      | GENERAL ELECTRIC CO             | 1,090.00  | 4.95       | 9,383.81  |
| 10/01/2019 | 10/03/2019         | Sell     | BANK OF N Y MELLON CO INC       | 130.00    | 0.31       | 5,703.59  |
|            |                    |          |                                 | 490.00    | 1.15       | 21,498.16 |
|            |                    |          |                                 | 585.00    | 1.38       | 25,666.17 |
|            |                    |          |                                 | 900.00    | 2.11       | 39,486.41 |
|            |                    |          |                                 | 2,105.00  | 4.95       | 92,354.33 |



## Unrealized Gains and Losses

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

| Quantity Symbol | Description                  | Open<br>Date | Current<br>Value | Cost<br>Basis | Total<br>Gain/Loss | Percent<br>Gain/Loss |
|-----------------|------------------------------|--------------|------------------|---------------|--------------------|----------------------|
| 815.00 AGN      | ALLERGAN INC                 | 05/06/2016   | 143,529.65       | 132,065.88    | 11,463.77          | 8.68%                |
| 114.00 GOOGL    | ALPHABET INC. CLASS A        | 07/05/2011   | 143,503.20       | 45,444.80     | 98,058.40          | 215.77%              |
| 420.00 AAPL     | APPLE COMPUTER INC           | 01/31/2012   | 104,479.20       | 57,290.72     | 47,188.48          | 82.37%               |
| 2,220.00 BAC    | BANK OF AMER CORP            | 04/18/2013   | 69,419.40        | 43,902.56     | 25,516.84          | 58.12%               |
| 680.00 BRKB     | BERKSHIRE HATHAWAY CL B      | 01/13/2012   | 144,554.40       | 112,338.49    | 32,215.91          | 28.68%               |
| 145.00 BLK      | BLACKROCK INC                | 08/19/2019   | 66,946.50        | 61,525.61     | 5,420.89           | 8.81%                |
| 64.00 BKNG      | BOOKING HOLDINGS, INC.       | 04/11/2017   | 131,121.28       | 117,101.42    | 14,019.86          | 11.97%               |
| CASH            | CASH                         |              | 24,349.50        | 24,349.50     |                    |                      |
| 1,375.00 C      | CITIGROUP INC                | 12/13/2012   | 98,807.50        | 61,377.24     | 37,430.26          | 60.98%               |
| 2,250.00 CTSH   | COGNIZANT TECH SOLUTIONS CRP | 08/04/2016   | 137,115.00       | 144,603.36    | (7,488.36)         | (5.18%)              |
| 765.00 EXPE     | EXPEDIA INC CL A             | 04/11/2017   | 104,544.90       | 91,542.67     | 13,002.23          | 14.20%               |
| 745.00 FB       | FACEBOOK INC CLASS A         | 02/01/2018   | 142,779.25       | 130,634.57    | 12,144.68          | 9.30%                |
| 1,110.00 FISV   | FISERV INC                   | 07/14/2009   | 117,815.40       | 65,128.19     | 52,687.21          | 80.90%               |
| 2,605.00 FLS    | FLOWSERVE CORP               | 07/16/2015   | 127,228.20       | 108,948.84    | 18,279.36          | 16.78%               |
| 3,600.00 FOXA   | FOX CORP CL A                | 05/08/2019   | 115,344.00       | 126,714.04    | (11,370.04)        | (8.97%)              |
| 7,242.00 GE     | GENERAL ELECTRIC CO          | 02/01/2018   | 72,275.16        | 101,214.94    | (28,939.78)        | (28.59%)             |
| 232.00 GWW      | GRAINGER W W INC             | 08/31/2017   | 71,650.88        | 42,153.47     | 29,497.41          | 69.98%               |
| 810.00 LH       | LABORATORY CORP AMER HLDG    | 09/07/2017   | 133,463.70       | 126,854.46    | 6,609.24           | 5.21%                |
| 625.00 LOW      | LOWES COMPANIES INC          | 08/15/2019   | 69,756.25        | 58,102.58     | 11,653.67          | 20.06%               |
| 250.00 MA       | MASTERCARD INC               | 02/07/2019   | 69,202.50        | 53,309.70     | 15,892.80          | 29.81%               |
| 875.00 MDT      | MEDTRONIC INC                | 01/12/2017   | 95,287.50        | 65,611.27     | 29,676.23          | 45.23%               |
| 765.00 MSFT     | MICROSOFT CORP               | 04/07/2008   | 109,678.05       | 0.00          | 109,678.05         | 100.00%              |
| 7,390.00 OI     | OWENS ILLINOIS INC NEW       | 10/31/2017   | 62,815.00        | 157,216.97    | (94,401.97)        | (60.05%)             |
| 70,000.00 SNVXX | Schwab Government Money      | 10/21/2019   | 70,000.00        | 70,000.00     | 0.00               | 0.00%                |
| 320.00 ULTA     | ULTA SALON COSM & FRAG       | 09/04/2019   | 74,608.00        | 74,737.43     | (129.43)           | (0.17%)              |
| 740.00 UTX      | UNITED TECHNOLOGIES CORP     | 09/16/2015   | 106,249.20       | 70,098.98     | 36,150.22          | 51.57%               |
| 675.00 V        | VISA INC CL A                | 12/07/2016   | 120,730.50       | 66,185.20     | 54,545.30          | 82.41%               |
| 910.00 DIS      | WALT DISNEY CO (HOLDING C    | 08/17/2018   | 118,227.20       | 103,893.52    | 14,333.68          | 13.80%               |



Unrealized Gains and Losses

California-Nevada United Methodist Found, - Equity Portfolio (xxxx1058)

| Quantity Symbol | Description                | Open<br>Date | Current<br>Value | Cost<br>Basis | Total<br>Gain/Loss | Percent<br>Gain/Loss |
|-----------------|----------------------------|--------------|------------------|---------------|--------------------|----------------------|
| 2,330.00 WFC    | WELLS FARGO & CO NEW       | 01/29/2019   | 120,297.90       | 110,140.92    | 10,156.98          | 9.22%                |
|                 | Total Unrealized Gain/Loss |              | 2,965,779.22     | 2,422,487.33  | 543,291.89         | 22.43%               |